

SEPTEMBER 11TH CAUSES CHANGE OF PLANS

In the wake of the events of September 11th, the 2001 Annual Induction Weekend, scheduled for Washington, D.C., September 14-15, was cancelled. And, given the uncertainties over the next few months together with the planning logistics, the Trustees concluded that rescheduling the meeting within the next six months was not advisable. Rather, the College will next meet September 20-21, in Dallas, Texas!

The College will next meet September 20-21, in Dallas.

And, now is the time to make nominations for the Class of 2002! You'll find nomination guidelines and a nomination form at the back of this newsletter. The Trustees will meet in late February, 2002, to consider nominees. Return your completed nomination forms to Alice Atkins by January 15, 2002!

The Dallas meeting will be especially exciting as not only will we be inducting the Class of 2002, but also formally welcoming the Class of 2001.



NOTES FROM CHUCK

Knowing that the camaraderie of the Fellows and sharing of information among Fellows are two of the most popular benefits of the College, the Trustees were not anxious to cancel the 2001 meeting altogether. Yet the great uncertainties following the tragedies of September 11 and the greater number of meeting conflicts in the Spring led us to conclude that cancellation was the prudent course of action.

Many Fellows have concurred with this decision, but we all missed seeing each other, laughing together, sharing news and information, dining together, and, especially, the opportunity to extend our personal welcomes to our new Fellows. While there is no substitute for Fellow-to-Fellow interaction, we do intend to increase the communication opportunities over the course of the coming year.

It is humbling to be asked to provide leadership to a group of outstanding leaders, and I am truly honored to be asked to do so. The breadth and depth of wisdom on the Board of Trustees, the backing of an exceptional Executive Committee, and Alice's excellent administration give me confidence that we can continue to develop the College's stature and operation in the months ahead.

But, dear Fellows, the College can "be all that it can be" *only* with your ideas, your contributions and your participation. Please share your thoughts and suggestions about how the College can best continue to develop and grow. And plan to be in Dallas next September 20-21!

Chuck Coulter
chuckcoulter@slhlaw.com

MEET THE CLASS OF 2001

See the Class of 2001 in a PowerPoint® slide show on the College's web site at www.colpm.org. The presentation includes pictures of each of the new inductees, as well as highlights of their

practice management credentials. With the cancellation of the Washington, D.C., meeting, the Trustees took the singular step of admitting the Class of 2001 to the full rights and membership of the College. The members of the Class of 2001 will be introduced at the 2002 meeting in Dallas, TX. Members of the Class of 2001 are:

Gary L. Birnbaum

Mariscal, Weeks, McIntyre
& Friedlander, P. A.
Phoenix, AZ

Maximo Bomchil

M. & M. Bomchil
Buenos Aires, Argentina

Thomas S. Clay

Altman Weil, Inc.
Newtown Square, PA

James Cowan

Ulmer & Berne LLP
Cleveland, OH

Leonard H. Gilbert

Holland & Knight LLP
Tampa, FL

Ian Haynes

KPMG Legal
Auckland, New Zealand

Dianna Kempe, QC JP

Appleby Spurling & Kempe
Hamilton, Bermuda

Paul McLaughlin

The Law Society of Alberta
Edmonton, Canada

Paul F. Mickey, Jr.

Shaw, Pittman, Potts & Trowbridg
Washington, D.C.

Howard L. Mudrick

HM Solutions, Inc.
Carrollton, TX

Dr. Fernando Pelaez-Pier

Hoet Pelaez Castillo & Duque
Caracas, Venezuela

Fernando Pombo

Gomez-Acebo & Pombo
Madrid, Spain

Blane R. Prescott

Altman Weil, Inc.
Walnut Creek, CA

Jack Vaughan

Fulbright & Jaworski
Houston, TX

James Stuart Wilber

Altman Weil Inc.
Milwaukee, WI

2001-2002 TRUSTEE ELECTIONS

Annual elections of trustees and officers were held during a conference call meeting of the trustees, September 20, 2001. Normally, elections occur during the trustee meeting at the Annual Induction Weekend.

Re-elected to three-year terms ending in 2004 were: William A. Bachman (Bingham Dana), Charles F. Coulter (Stanley, Lande & Hunter), and Wendy London (London Consulting. Newly elected to three-year terms ending in 2004 were Donna Greenfield (Greenfield/Belser) and Charles F. Robinson (Law Offices of Charles F. Robinson).

Officers are elected for one year terms.

See the Class of 2001
in a PowerPoint@
slide show on the
College's web site at
www.colpm.org.

For 2001-2002, the officers are:

President: Charles R. Coulter
Vice-President: Merrilyn Astin Tarlton
Secretary: R. Simon Chester
Treasurer: Henry W. Ewalt

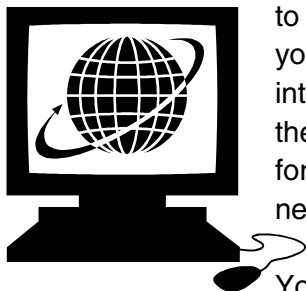
Trustees with terms expiring in 2002 are:
Simon Chester (McMillan Binch), Robert
M. Greene (Phillips, Lytle), Mary M.
Ruprecht (Mary Ruprecht & Associates),
Lowell E. Rothschild (Mesch, Clark &
Rothschild), and Michael D. Simmons
(Finers, Stephens Innocent).

Trustees with terms expiring in 2003 are:
Henry W. Ewalt, D. James Lantonio
(Milbank Tweed), Richard C. Reed,
Merrilyn Astin Tarlton (Astin Tarlton), and
Warren L. Tomlinson.

Retiring from the Board of Trustees were
James E. Brill and J. Harris Morgan.
Jimmy and Harris were dedicated
members of the Board, having served
since the College was founded in 1994.

www.colpm.org GETS FACE LIFT

Updating the look and feel of the College
web site is being accomplished by the
new webmaster, Sarah Ewalt! Revisions
to the site should be complete by
December 1. Be sure to log on to the site
to view the many new features. There
you'll find a PowerPoint® presentation
introducing the Class of 2001, as well as
the current member directory in PDF
format, an archive of previous
newsletters, nomination forms, and more.



Your suggestions for content and
features you'd like to have on the site are
very welcome. Email them to Alice
Atkins, Administrator, at
aliceatkins@sprintmail.com.

CALL FOR NOMINATIONS FOR THE CLASS OF 2002

One of the privileges of being a Fellow in
the College is the opportunity to
nominate qualified individuals for
membership within the organization.
Each nomination must be signed by two
Fellows. To be considered, each
nomination must be supported by a
resume or two or more letters outlining
the detailed qualifications of the
nominee, together with a proposed
citation. If you need additional copies of
the form, please make photocopies.

*The deadline for submitting nominations
is January 15, 2002.* Please mail all
nominations to Alice Tully Atkins,
Administrator, at 1110 12th Street,
Golden, CO 80401-1118 USA or fax
them to 303-278-6967.

The Trustees will meet in February, 2002
to review the nominations and elect new
Fellows and Honorary Fellows for the
Class of 2002 to be inducted in
September 2002.

Please review the guidelines to refresh
your memory as to the qualifications for
College membership.

The strength and future of the College
depend on the quality and diversity of its
Fellows. We encourage your
nominations.

GUIDELINES FOR NOMINATIONS

Purpose

The purpose of the College [is] to honor
and recognize distinguished law practice
management professionals who are

qualified for membership in an effort to set standards of achievement for others in the profession. The College is a professional, educational and honorary association of law practice professionals.

Admission Standards

Members are: lawyers, judges, law professors, administrators, consultants, officers of the government, and others who are dedicated to improving of the practice management process and to enhancing the professional quality of and public respect for the practice of law.

Membership is by invitation to those who have proven to their peers, the bar, the bench and the public through their sustained performance (not less than 10 years) that they possess:

- the highest professional qualifications and ethical standards;
- a high level of character, integrity, professional expertise and leadership, demonstrating the likelihood that they will continue to contribute to the enhancement of law practice management scholarship, continuing education, and the law practice management process;
- a commitment to fostering and furthering the objectives of the College;
- sustained, exceptionally high quality professional service to clients, the bar, the bench and the public;
- significant evidence of scholarship, teaching, lecturing, and/or distinguished published writings on law practice management, procedure, philosophy, improvements and reforms which demonstrate a consistent contribution to the enhancement of law

practice management literature, education, law practice management and the administration of law practice management process.

A nominee must **demonstrate the above criteria** within her or his professional community.

Fellows must display the qualifications outlined above for a period of not less than ten years and have substantial involvement with law practice management (not only as managing partner or member of the executive committee). Tenure of practice and specialty must be attested by the nominators from personal observation or sources with reason to know.

Honorary Fellows may be any person who has given outstanding service or made a valuable contribution to law practice management and who is qualified to render assistance to the College in furtherance of its purposes.

Nominations

Nominations must be made by two Fellows in good standing and require submission of a completed **nomination form**, together with appropriate documentation supporting the nomination, **including a resume** or at least two letters **documenting qualifications**, and a **draft citation** (see samples). The Nominators may, but need not be authors of the letters.

No nominations may be made by individuals in the same firm, corporation or other entity as the candidate, or by a person who is related by birth or marriage, or by a person who is regularly

engaged as counsel for the candidate or for the employer, partner or firm of the candidate.

Election

Election of candidates is by the Trustees of the College. The election will occur at a meeting of the Trustees in early 2002. To be elected, a nominee must receive a vote of two-thirds of the Trustees present. Trustees are not permitted to vote on the nomination of a partner, business or professional associate or relative.

The Trustees may not nominate or elect a Fellow (except a Judicial Fellow) on its own initiative. However, Trustees are entitled to make nominations in the same manner as all Fellows.

Citation Samples

Sample A: Richard Odgers for over a decade has applied cutting edge management principles to the growth and development of one of the largest corporate law departments in the world as General Counsel and Executive Vice President of a giant telecommunications company. Dick generously shares his knowledge and experience with other members of the profession and contributes his time and energy to organizations serving the public good. By his induction in the College of Law Practice Management, the College recognizes his significant role in promoting public respect for law generally and as practiced in corporate law offices

Sample B: While serving as the Director of Client Relations at one of the world's largest law firms, Mary Beth Pratt has

helped strip away the seamy aspects and image of "marketing" legal services. Her writing and speaking, both nationally and internationally, on legal marketing have led lawyers to understand and put into practice ethically appropriate, as well as effective and efficient client information and retention systems, and business development practices at the same time delivering quality client services. Mary Beth's contributions extend to her many leadership roles in local and national professional legal marketing associations.

Additional Comment Sample: She is an indefatigable proponent of practice management, technology, and marketing. Her firm is a veritable model of efficiency and productivity, in a very competitive legal market.

Nomination Forms appear on the next two pages.

NEWS is published periodically by the College of Law Practice Management, 1110 12th Street, Golden, CO 80401. Distribution is limited to Fellows and Honorary Fellows.

Trustees:

- Charles R. Coulter, President (chuckcoulter@slhlaw.com)
- Marilyn Astin Tarlton, Vice-President (mat@astintarlton.com)
- R. Simon Chester, Secretary (schester@mcbinch.com)
- Henry W. Ewalt, Treasurer (hwewalt@stargate.net)

William A Bachman, Robert M. Greene, Donna Greenfield, D. James Lantonio, Wendy R. London, Richard C. Reed, Charles F. Robinson, Lowell E. Rothschild, Mary M. Ruprecht, Michael D. Simmons, Warren L. Tomlinson.

Managing Editor: Alice Tully Atkins
Desktop Publisher: Sandra Geist

Nomination of Fellows and Honorary Fellows

The *two* undersigned Fellows hereby nominate the following individual as
a Fellow or Honorary Fellow (please check the applicable box)
for the **Class of 2002**:

Name of Nominee:

Business Address of Nominee:

Position in Organization:

Nominee's Phone:

Nominee's Fax:

Nominee's Email:

Is the Nominee related to you in family, business, law practice, or as a client? Yes No If "Yes," please describe the relationship in this space:

Please indicate any and all of the following admission standards the Nominee embodies.
(See nomination guidelines for details.)

- Has contributed to the enhancement of practice management for not less than 10 years.
 - Exhibits the highest professional qualifications and ethical standards.
 - Provides exceptionally high quality professional services to clients, his/her employer, the bar, the bench, and the public.
 - Is committed to fostering and furthering the objectives of the College.
 - Has high level of character, integrity, professional expertise and leadership which demonstrates the likelihood that she/he will continue to contribute to enhance practice management in the following ways. For example, I/We anticipate this nominee will:
-
- Has contributed to and enhanced law practice management through: **
 - Published writings
 - Teaching or lecturing
 - Other methods of contribution, for example:

**Give or attach specific examples, names of writings, seminars, workshops, etc.

Please write the citation for this nominee which will be used to introduce them at the Induction Ceremony (125-175 words): *(See samples contained in guideline pages.)*

Additional comments which will bring to life this nomination beyond the resume/letters submitted: *(See samples contained in guideline pages.)*

Nominator: *Print name:*

Signature:

Secunder: *Print name:*

Signature:

- Please note:
- 1) Each nomination requires both a nominator and a seconder. Secunder may sign the original or a copy of a completed nomination form.
 - 2) To be considered for election to the College, each nomination requires a written citation and appropriate documentation in support of the nomination: resume or at least two letters documenting the nominee's contributions to practice management.
 - 3) Please use additional sheets as needed to submit as comprehensive information as possible.
 - 4) If you need additional nomination forms, please make copies of this blank.

MAIL or FAX THIS FORM AND RELATED DOCUMENTATION BY

January 15, 2002 TO:

Alice Tully Atkins
 Administrator, College of Law Practice Management
 1110 12th Street
 Golden, CO 80401
 303/278-6967 (Fax)